



Bilfinger Group	Q2				YTD	FY		
in € million	2023	2022	∆ in %	2023	2022	Δ in %	2022	
Orders received	1,085	1,107	-2%	2,470	2,225	11%	4,651	
Order backlog	3,475	3,158	10%	3,475	3,158	10%	3,226	
Revenue	1,120	1,078	4%	2,173	2,039	7%	4,312	
EBITDA	68	57	19%	113	89	27%	174	
EBITA	43	32	34%	65	41	58%	75	
EBITA margin	3.9%	3.0%		3.0%	2.0%		1.8%	
thereof special items	0	0	-	0	-10	-	-65	
Amortization	0	0	-	0	0	-	0	
EBIT	43	32	34%	65	41	58%	75	
Financial result	-5	-5	-	-12	-12	-	-24	
EBT	38	27	40%	53	29	85%	52	
Income taxes	-8	-9	-	-16	-16	-	-20	
Earnings after taxes from continuing operations	30	18	69%	38	13	196%	31	
Earnings after taxes from discontinued operations	0	1	-	0	1	-	0	
Minority interest	-1	0	-	-1	-1	-	-3	
Net profit	30	19	57%	36	13	191%	28	
EPS (in €)	0.79	0.46	71%	0.97	0.31	217%	0.71	
Net profit adjusted	27	19	40%	38	27	40%	82	
EPS adjusted (in €)	0.72	0.47	53%	1.01	0.66	53%	2.06	
Equity ratio	32.9%	38.9%	_	32.9%	38.9%	_	35.3%	
Working capital 1)	87	80	9%	87	80	9%	-62	
Net cash (+) / net debt (-) ²⁾	149	275	-46%	149	275	-46%	326	
Cash flow from operating activities	-24	28	-	-39	-39	-	166	
Investments (Net Capex)	-22	-8	-	-33	-18	-	-30	
thereof in P,P,E	-23	-13	-	-35	-23	-	-52	
thereof in financial assets	1	5	-71%	2	5	-64%	22	
Increase in right-of-use assets	7	9	-23%	22	15	43%	38	
Free cash flow	-46	19	-	-73	-57	-	136	
Employees	29,254	30,566	-4%	29,254	30,566	-4%	30,309	

1) Delta between current assets, excluding cash and cash equivalents and securities and current liabilities, excluding liabilities to banks.
2) Excluding leasing liabilities (Q2 2023: €182 million; Q2 2022: €183 million, FY 2022: €181 million) and including marketable securities

Outlook 2023	FY 2022	FY 2023e	YTD 2023
in € million / %			
Group			
Revenue	4,312	4,300 to 4,600	2,173
EBITA Margin	1.8%	3.8% to 4.1%	3.0%
adjusted for special items	3.2%		
Free cash flow	136	50 to 80	-73
Segment Engineering & Maintenance Europe			
Revenue	2,785	2,750 to 2,950	1,435
EBITA Margin	3.8%	5.0% to 5.4%	4.4%
adjusted for special items	5.0%		
Segment Engineering & Maintenance International			
Revenue	798	720 to 820	341
EBITA Margin	-1.0%	1.0% to 3.0%	-2.4%
adjusted for special items	-0.7%		
Segment Technologies			
Revenue	592	600 to 700	363
EBITA Margin	1.4%	4.0% to 5.0%	3.7%
adjusted for special items	3.0%		
Reconciliation Group			
EBITA	-29	-20 to -25	-4
adjusted for special items	-13		

Bilfinger SE Investor Relations

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Bilfinger Segments		Q2			YTD			FY	
in € million	2023	2022	Δ in %	2023	2022	Δ in %		2022	
Orders received									
Segment Engineering & Maintenance Europe	694	669	4%	1,616	1,404	15%		2,918	
Segment Engineering & Maintenance International	155	197	-22%	395	360	10%		833	
Segment Technologies	225	173	30%	418	346	21%		672	
Reconciliation Group	11	68	-83%	41	114	-64%		192	
thereof OOP	34	70	-52%	68	121	-44%		227	
thereof HQ/ consolidation/ others	-22	-2	-	-27	-8	-		-35	
Group	1,085	1,107	-2%	2,470	2,225	11%		4,615	
Order backlog									
Segment Engineering & Maintenance Europe	2,064	1,796	15%	2,064	1,796	15%		1,876	
Segment Engineering & Maintenance International	591	550	8%	591	550	8%		550	
Segment Technologies	748	697	7%	748	697	7%		688	
Reconciliation Group	71	116	-38%	71	116	-38%		112	
thereof OOP	110	155	-29%	110	155	-29%		152	
thereof HQ/ consolidation/ others	-38	-39	-	-38	-39	-		-39	
Group	3,475	3,158	10%	3,475	3,158	10%		3,226	
Revenue									
Segment Engineering & Maintenance Europe	751	725	4%	1,435	1,360	5%		2,785	
Segment Engineering & Maintenance International	171	186	-8%	341	344	-1%		798	
Segment Technologies	185	139	33%	363	264	38%		592	
Reconciliation Group	13	29	-55%	34	71	-53%		138	
thereof OOP	30	47	-36%	64	103	-38%		197	
thereof HQ/ consolidation/ others	-17	-18	-	-31	-32	-		-59	
Group	1,120	1,078	4%	2,173	2,039	7%		4,312	
EBITA									
Segment Engineering & Maintenance Europe	39	38	3%	64	50	26%		105	
EBITA margin	5.2%	5.2%	370	4.4%	3.7%	2070		3.8%	
Segment Engineering & Maintenance International	-2	-1	_	-8	-2			-8	
EBITA margin	-1.4%	-0.6%		-2.4%	-0.5%			-1.0%	
Segment Technologies	8	3	150%	14	3	306%		8	
EBITA margin	4.4%	2.3%	20070	3.7%	1.3%	30070		1.4%	
Reconciliation Group	-1	-7	_	-4	-11			-29	
thereof OOP	2	4	-50%	5	6	-21%		18	
thereof HQ/ consolidation/ others	-3	-11	-	-9	-17	-		-47	
Group	43	32	34%	65	41	58%		75	
EBITA margin	3.9%	3.0%		3.0%	2.0%			1.8%	
Organic development									
Organic development in € million	Q2 2022	Δ Net acc	quisitions	ΔΕ	/x	Δ Orga	nic	Q2 20	023
·	Q2 2022	Δ Net acc	quisitions	Δ F,	/x	Δ Orga	nic	Q2 20	023
in € million Orders received	Q2 2022 669	Δ Net acc	quisitions	Δ F,	/x -3%	Δ Orga	nic	Q2 20 694	023 4%
in € million									
in € million Orders received Segment Engineering & Maintenance Europe	669	2	0%	-17	-3%	40	6%	694	4%
in € million Orders received Segment Engineering & Maintenance Europe Segment Engineering & Maintenance International	669 197	2 0	0% 0%	-17 2	-3% 1%	40 -44	6% -23%	694 155	4% -22%
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Bilfinger SE Investor Relations

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